

**PT VALE AGROVIA
NUSANTARA**

COMPANY PROFILE

PT Vale Agrovia Nusantara

valeagrovianusantara.com

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About Us

PT. Vale Agrovia Nusantara is an Indonesian export company specializing in Betel Nut (Areca Nut) and various agricultural commodities. As a direct producer and exporter, we manage the supply chain from sourcing and processing to international shipment, ensuring reliable supply, consistent quality, and competitive export value for global buyers.

In addition to Betel Nut as our flagship product, we also supply coconut-derived products including Coconut Shell Charcoal, Copra, and Semi Husked Coconut, as well as Damar Stone and Kratom. All products are sourced through trusted partners and undergo careful quality control to meet international export standards.

Driven by professionalism, integrity, and long-term commitment, PT. Vale Agrovia Nusantara is dedicated to building strong and sustainable business relationships with partners in both domestic and international markets.

Vision & Mission



Vision

To become a leading Indonesian exporter of Areca Nut and agricultural commodities, recognized globally for quality, reliability, and sustainable sourcing.

We are committed to building long-term partnerships by delivering consistent products and dependable export services for international buyers.



Mission

- **Deliver Premium Quality** – Provide high-quality agricultural commodities that meet international export standards and buyer expectations.
- **Ensure Reliable Supply** – Maintain consistent supply capacity and dependable on-time delivery through strong sourcing and export management.
- **Build Global Partnerships** – Develop long-term relationships with international buyers through professionalism, transparency, and trusted service.
- **Strengthen Export Presence** – Reinforce our position as a reliable Indonesian exporter serving global commodity markets with integrity and sustainability.



Our Services



Customer Service

We offer dedicated support, resolving any issues promptly and ensuring your import and supply experience with us are seamless and satisfactory



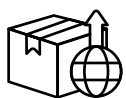
Logistics Management

We handle all aspects of supply chain management, from warehousing to transportation, ensuring your goods reach the destination safely and promptly



Product Sourcing

We identify high-quality products globally, ensuring they meet your specific requirements while offering cost-effective solutions.



Tailored Services Export & Supply

PT Vale Agrovia Nusantara delivers tailored export solutions for betel nut, coconut derived, damar stone and kratom, meeting diverse client needs with reliable service, consistent quality, and efficient logistics.

The Organization



Delvin Limnaldo

Chief Executive Officer

"At PT. Vale Agrovía Nusantara, we are committed to delivering premium Indonesian Areca Nut directly from our own production network. By controlling our supply chain from origin to export, we ensure consistency, reliability, and long-term value for our global partners."

Jain

Founder



Mr. Akhim

Warehouse Owner, Supply Partner
& Head of Quality Control



Our Legality



PEMERINTAH REPUBLIK INDONESIA
PERIZINAN BERUSAHA BERBASIS RISIKO
NOMOR INDUK BERUSAHA: 0607250014496

Berdasarkan Undang-Undang Nomor 6 Tahun 2023 tentang Penetapan Peraturan Pemerintah Pengganti Undang-Undang Nomor 2 Tahun 2022 tentang Cipta Kerja Menjadi Undang-Undang, Pemerintah Republik Indonesia menerbitkan Nomor Induk Berusaha (NIB) kepada:

- | | |
|--|--|
| 1. Nama Pelaku Usaha | : PT VALE AGROVIA NUSANTARA |
| 2. Alamat Kantor | : JALAN KARYA SOSIAL, KOMPLEK BALI ASRI 2. NO B14, RT 74 RW 18, PAL SEMBILAN, SUNGAI KAKAP, KUBURAYA, KALIMANTAN BARAT, Desa/Kelurahan Pal Sembilan, Kec. Sungai Kakap, Kab. Kubu Raya, Provinsi Kalimantan Barat, Kode Pos: 78380 |
| No. Telepon | : 082154889203 |
| Email | : valeagrovianusantara@gmail.com |
| 3. Status Penanaman Modal | : PMDN |
| 4. Kode Klasifikasi Baku Lapangan Usaha Indonesia (KBLI) | : Lihat Lampiran |
| 5. Skala Usaha | : Usaha Mikro |

NIB ini berlaku di seluruh wilayah Republik Indonesia selama menjalankan kegiatan usaha dan berlaku sebagai hak akses kepastian, pendaftaran kepesertaan jaminan sosial kesehatan dan jaminan sosial keteragakerjaan, serta bukti pemenuhan laporan pertama Wajib Laport Keteragakerjaan di Perusahaan (WLKP).

Pelaku Usaha dengan NIB tersebut di atas dapat melaksanakan kegiatan berusaha sebagaimana terlampir dengan tetap memperhatikan ketentuan peraturan perundang-undangan.

Diterbitkan di Jakarta, tanggal: 6 Juli 2025

**Menteri Investasi dan Hilirisasi/
Kepala Badan Koordinasi Penanaman Modal,**



Ditandatangani secara elektronik

Dicetak tanggal: 6 Juli 2025

DEED OF BUSINESS PERMIT COMPANY OF PT VALE AGROVIA NUSANTARA

No. PT : 0607250014496

PT VALE AGROVIA NUSANTARA

Our Legality



KEMENTERIAN HUKUM REPUBLIK INDONESIA

SERTIFIKAT PENDAFTARAN PENDIRIAN PERSEROAN PERORANGAN

NOMOR : AHU-034125.AH.01.30.Tahun 2025

PT VALE AGROVIA NUSANTARA

Berkedudukan di KUBU RAYA

telah terdaftar sebagai badan hukum dan tercatat dalam pangkalan data Direktorat Jenderal Administrasi Hukum Umum. Sertifikat ini berlaku sejak tanggal diterbitkan.



Jakarta, 5 Juli 2025

a.n. Menteri Hukum,
Direktur Jenderal Administrasi Hukum Umum

CERTIFICATE OF COMPANY REGISTRATION OF PT VALE AGROVIA NUSANTARA

No. PT : AHU-034125.AH.01.30.Tahun 2025

PT VALE AGROVIA NUSANTARA

Our Legality



COMPANY TAX CERTIFICATE OF PT VALE AGROVIA NUSANTARA

No. Tax : 1000 0000 0367 9593

PT VALE AGROVIA NUSANTARA

How We Work



Payment Terms

Our export and supply company adhere to a flexible yet structured payment schedule. We offer a variety of payment terms including Telegraphic Transfer and Letter of Credit at Sight.



Order Terms

The minimum order quantity (MOQ) is subject to discussion, allowing us to accommodate specific requirements and negotiate accordingly.



Delivery Terms

We offer two delivery options for the export and supply process: Air Freight and Ocean Freight, providing flexibility and convenience to meet different shipping needs.



IncoTerms

As a part of major shipment , we are offering a flexibility incoterms commencing EXW-FOB-C&F & CIF , otherwise EXW and FOB are preferable as best. (Incoterms® 2020)



Sample

For sample inquiries, please contact us to confirm then we can send samples of our products, but the shipping bill will be charged to the customer.

Our Product

Betel Nut (Areca Nut) is a widely traded agricultural commodity valued for its quality, natural properties, and broad market demand. Commonly used for consumption, traditional products, and industrial purposes in various international markets, betel nut requires careful selection and proper processing to maintain its quality and consistency.

Sourced from trusted suppliers and handled under supervised quality control, our betel nut products meet export standards and are supplied to global buyers seeking reliable and competitive agricultural commodities.



Available
Whole Betel Nut



Available
Split Betel Nut



For details our product, please see Our Catalog Product. For sample inquiries, please contact us to confirm then we can send samples of our products, but the shipping bill will be charged to the customer.

Our Product

Coconut Derivatives are high-quality coconut-based products sourced from carefully selected raw materials and processed to meet international export standards. Our coconut product range includes **Semi Husked Coconut, Coconut Copra, and Coconut Shell Charcoal**, widely used for food processing, industrial applications, and eco-friendly energy solutions.

Produced through trusted sourcing networks and supervised quality control, these products offer reliable quality, consistent supply, and competitive export value. PT. Vale Agrovia Nusantara is committed to providing dependable coconut commodity solutions for global buyers seeking premium and sustainable coconut products.



For details our product, please see Our Catalog Product. For sample inquiries, please contact us to confirm then we can send samples of our products, but the shipping bill will be charged to the customer.

Our Product

Kratom is a natural tropical commodity widely recognized for its strong market demand and versatile applications in various international industries. Carefully sourced and processed to maintain quality, freshness, and consistency, kratom requires strict handling and selection standards to meet export requirements and buyer expectations.

Sourced from trusted partners and managed under supervised quality control, our kratom products are prepared to meet international standards and supplied to global buyers seeking reliable, consistent, and competitive agricultural commodities.

✓ Available
Red Vein Kratom

✓ Available
White Vein Kratom

✓ Available
Green Vein Kratom

✓ Available
Yellow/Bentuangie Kratom



For details our product, please see Our Catalog Product. For sample inquiries, please contact us to confirm then we can send samples of our products, but the shipping bill will be charged to the customer.

Our Product

Damar Batu is a natural resin commodity valued for its quality, purity, and wide industrial applications in international markets. Commonly used in varnish, incense, adhesives, coatings, and other manufacturing industries, damar resin requires careful selection and processing to maintain its consistency and export quality standards.

Sourced from trusted suppliers and handled under supervised quality control, our Damar Batu products meet export standards and are supplied to global buyers seeking reliable, high-quality, and competitive natural resin commodities.



Available
Bombay Grade



Available
Calcutta Grade



For details our product, please see Our Catalog Product. For sample inquiries, please contact us to confirm then we can send samples of our products, but the shipping bill will be charged to the customer.

Our Partner



MEDITERRANEAN SHIPPING COMPANY



EVERGREEN



Logistik Indonesia



KEMENTERIAN
PERDAGANGAN
REPUBLIK INDONESIA



Direktorat Jenderal
Bea dan Cukai



We choose partner with the best selected companies to maximize the best service for you



**PT VALE AGROVIA
NUSANTARA**

CONTACT US - WHATSAPP



PT. VALE AGROVIA NUSANTARA



+62 821-5488-9203



info@valeagrovia Nusantara.com



Kubu Raya Regency, West Kalimantan



www.valeagrovia Nusantara.com